

Name: _____

30 Minute Success Plan

GOALS

Income \$: _____ 125K _____ **Per year**
Sales/GP\$: _____ 100K _____ **Per month**
Appointments: _____ 10 _____ **Per week**

Action Plan	Goal per
1) Generate new referrals	3/wk
2) Calls to prospective referral sources	3/day
3) Calls to customers completed yesterday	10/day
4) Evaluations (Onsite/Virtual)	2/day
5) RFQ and quote follow up calls	5/day
6) Strategic partner calls/visits	5/month
7) Networking groups	1/wk
8)	
9)	
10)	